OneVizion

FLEX
DEPLOYMENT SOLUTIONS

CASE STUDY

FLEX Finds a True Partner for Their Project Management Needs With OneVizion

Flawless Execution Consulting (FLEX) began as a start-up in 2017. Based in Knoxville, Tennessee and serving the Southeast, FLEX specializes in helping companies "check all the boxes" when it comes to site acquisition and development. Working primarily with companies in the wireless industry, FLEX helps with all things pre-construction, from permitting to leasing to zoning and more.

OneVizion

THE CHALLENGE

Finding the Right Project Management Tool to Handle a High Volume of Details

Since its formation, FLEX has searched for the right method for managing the hundreds of deliverables associated with each site project. Prior to using OneVizion, FLEX President Matt Jarfi and his employees used the MS Office suite of applications to track project sites, which proved to be workable but ultimately inefficient.

Employees tended to work out of a single, massive spreadsheet in Sharepoint, which made collaboration difficult. Each time an individual changed the view, hiding or filtering cells for their own use, all others were impacted. Due to the limitations of the spreadsheet, other vital information like documents and site photos were stored elsewhere, making it difficult to roll-up a project and its related deliverables.

FLEX needed a project management tool that could keep track of things such as leases, construction drawings, permits, and a myriad of other deliverables while offering easy access to version histories, tracking, and reporting.

Before OneVizon Platform

- FLEX used the MS Office suite of applications to track project sites, which proved to be workable but ultimately inefficient

- Employees tended to work out of a single, massive spreadsheet in Sharepoint, which made collaboration difficult

- Due to the limitations of the spreadsheet, other vital information like documents and site photos were stored elsewhere making it difficult to roll-up a project and its related deliverables

> " I can't imagine tracking any project without having the adequate tools," says Jarfi, and MS Office wasn't keeping up with the company's growth.

OneVizion Builds a True Partnership With FLEX

Exploring options for project management support, Jarfi struggled with finding a company who truly wanted to partner with his business. Upon connecting with OneVizion, he was instantly pleased with their desire to work so closely and meet FLEX's exact expectations.

"With a heavy background in project management and extensive telecom experience, I knew exactly what would work for FLEX. Because OneVizion was already delivering great results for some bigger clients, I also knew they were the right partner to support our needs," says Jarfi.

For Jarfi, there were several areas where FLEX experienced an immediate, positive impact from their new relationship with OneVizion:

- **Implementation:**
  FLEX and OneVizion quickly collaborated to establish a project management system that met all of FLEX's specifications. VizionPackages for project and program management made this a very simple process. After just two weeks, the FLEX team switched all operations over to the OneVizion Application to ensure the tool could handle their real-world demands. The application performed flawlessly from the start and provided the team with an array of new tools to improve their management of information.

- **Personal Attention:**
  Through close partnership and 1-on-1 time with the OV team – which also included training an internal expert at FLEX who was proficient at Excel – any culture shock or other hurdles were quickly overcome. The FLEX team needed very little time to adjust to the new system, and they completed implementation feeling empowered through the value-add of self-service.

- **Self-Service Tools:**
  Perhaps the biggest gain for FLEX was the ability to easily define, layout, and manage projects through configuration, not code. New fields and attributes were easily added to projects without disrupting their existing data or relying on expensive, time-consuming development support. Gaining the ability to download the same document type across multiple sites simultaneously, preview photos, and filter views all without impacting other users has helped reduce frustration and improved efficiency. Additionally, reporting is no longer a massive chore. Reports are generated on multiple sites or covering many milestones on a single site in minutes.

THE RESULTS

FLEX Transforms Tedious Processes Into Efficiencies with OneVizion's Project Management Application

Right from the start, using OneVizion completely changed project management processes at FLEX despite "barely scratching the surface of what this tool can do." By eliminating much of the back-and-forth between departments that was previously needed just to make progress on a single deliverable, the FLEX team generated huge time savings and efficiencies.

Using the success they've already found, FLEX executives continue to explore ways to leverage this tool, relying on the ongoing support given by the customer success team at OneVizion as well as access to the system configuration tools offered through the application.

At this point, says Jarfi, we're using OneVizion as a way to manage all our incoming project information, taking full advantage of the flexibility of the application to make quick changes to project outlines and available fields. As they continue to increase their understanding of the application's capabilities, the FLEX team hopes to explore implementation in other business areas.